Pacific Pilotage Authority KEY PERFORMANCE INDICATORS Q2 2022

| Safety | | 2022 | 2021 |
|--------|--|---------|----------|
| 1. | Incidents on vessels under pilotage [0] | 5 | 4 |
| 2. | Incidents on pilot launches [0] | 1 | 0 |
| 3. | Pollution incidents on pilot launches [0] | 0 | 0 |
| Reli | ability | | |
| 4. | Number of delays (hours) caused by pilots [0] | 1(2.5) | 2(6.5) |
| 5. | Number of delays (hours) caused by dispatch errors [0] | 0 | 0 |
| 6. | Number of delays (hours) caused by launches [0] | 0 | 0 |
| 7. | Total number of delays (Total hours delayed) [0] | 1(2.5) | 2(6.5) |
| Effic | iency: General | | |
| 8. | Maintain an average of 5 working days to resolve all complaints ≤ 5 days | 3 days | 6.5 days |
| 9. | Maintain an average of 5 working days to resolve all invoice disputes [≤ 5 days] | 0.6 day | 2.1 days |
| Effic | ciency: Pilots | | |
| 10. | Complaints regarding pilot service level [0%] [number of complaints/number of assignments] | 0.05% | 0.08% |
| 11. | Callbacks as percentage of assignments [$\leq 2.5\%$] | 2.3% | 0.7% |
| 12. | Annual assignments per pilot | | |
| | a) Coastal [\geq 119] | 103 | 107 |
| | b) Fraser River [≥ 122] | 122 | 127 |
| 13. | Annual utilization of pilots – terminal delays [$\leq 5\%$] [hours delayed at terminal/total hours on assignment] | 1% | 2% |
| 14. | Annual utilization of pilots – cancellations [$\leq 8\%$] [number of cancellations/number of assignments] | 8% | 11% |
| Fina | ncial | | |
| 15. | Annual average revenue/cost per assignment | | |
| | a) Revenue [\$7,726] | \$7,756 | \$6,913 |
| | b) Cost [7,699] | 8,122 | 6,948 |
| | c) Profit (loss) [27] | (366) | (35) |
| 16. | Maintain an adequate contingency fund $[\geq $2.3M]$ | \$1.9M | \$2.0M |
| 17. | Accounts receivable - % of invoices under 30 days [\geq 95 %] | 89% | 99% |
| 18. | Working capital ratio - current assets/current liabilities [1.0] | 0.89 | 1.05 |

[]: goal